

THE RANCO CEMENTS LIMITED

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Corporate Identity Number: L26941TN1957PLC003566

7 August 2023

National Stock Exchange of India Limited, Exchange Plaza, Bandra-Kurla Complex, Bandra (E),

Mumbai – 400 051.

Scrip Code: RAMCOCEM

BSE Limited, Floor 25, "P.J.Towers", Dalal Street, Mumbai – 400 001.

Scrip Code: 500260

Dear Sirs,

Sub: Press Release

Pursuant to Regulation 30, read with Schedule III of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, we enclose a copy of the Press Release on Unaudited Results for Q1 of 2023-24.

Thanking you,

Yours faithfully, For THE RAMCO CEMENTS LIMITED,

K.SELVANAYAGAM SECRETARY

Encl: As above

THE RAMCO CEMENTS LIMITED

PRESS RELEASE ON UN-AUDITED RESULTS FOR Q1 OF 2023-24

During Q1FY24, the sale volume is 4.30 million tons, compared to 3.34 million tons in the Q1FY23 with a growth of 29%; but for the non-availability of sand in Kerala, supply disruption due to rail accident in Orissa and West Bengal and active monsoon in NE, the growth in sale volume could have been better for the current quarter. The cement capacity utilisation for the Q1FY24 is at 79%. The company continues to focus on the strategy of right products for right applications to make its brands stronger.

Net revenue for the Q1FY24 is Rs.2,249 crores as against Rs.1,779 crores during Q1FY23 with a growth of 26%. EBIDTA for Q1FY24 is Rs.349 crores as against Rs.308 crores during Q1FY23 with growth of 14%. EBIDTA margin was affected due to elevated fuel prices and weak cement prices in the markets where the company operate. Blended EBIDTA per ton for the Q1FY24 is Rs.812/- as against Rs.921/-during Q1FY23. Operating ratio for Q1FY24 is 16% as against 17% in Q1FY23.

The average decrease in diesel prices by 4% during the Q1FY24 has resulted in marginal reduction of all in-bound / out-bound logistics cost. During the Q1FY24, the blended fuel consumption per ton for cement is equivalent to \$ 170 (Cost per Kcal: Rs.2.03) as against \$ 157 (Cost per Kcal: Rs.1.87) during Q1FY23. The power & fuel cost per ton of cement after adjustment of changes in inventories for Q1FY24 has increased to Rs.1,669/- from Rs.1,554/- in Q1FY23. The current spot CIF prices of pet coke and 4200 GAR coal from Indonesia has come to the level of \$ 120 and \$ 61 respectively in Jul-23. Even though the fuel prices have come down during the Q1FY24 for a brief period, the power & fuel cost per ton of cement for Q1FY24 remain at elevated level due to the higher base effect of the carrying value of the fuel inventory. However, the power & fuel cost per ton is expected to come down in the coming quarters.

The overall green power usage has significantly improved from 19% in Q1FY23 to 29% in Q1FY24 in view of change in utility of wind power to captive purposes, which will lead to reduction in cost by Rs.70/- to Rs.80/- per ton in the coming quarters. The green power share is likely to reach 40% for FY24.

Interest cost for the Q1FY24 is Rs.93 crores as against Rs.47 crores during the Q1FY23. The effective average cost of borrowing for Q1FY24 is 7.68% as against 5.41% in the Q1FY23. Depreciation for the Q1FY24 is Rs.148 crores as against Rs.106 crores during the Q1FY23. The increase of interest & depreciation is due to commissioning of Kolimigundla integrated unit, RR Nagar Line-3 and Dry Mortar Plants in RR Nagar and Salem. Profit before tax for Q1FY24 is Rs.108 crores as against Rs.154 crores during the Q1FY23 with a de-growth of 30%.

In Kolimigundla, balance 3 MW WHRS will be commissioned in Aug-23, and TPP of 18 MW and railway siding will be commissioned in 2023-24. With regard to expansion of capacity of its dry mix, products in AP & Orissa will be commissioned during 2023-24.

The company has incurred Rs.284 Crores during Q1FY24 for the above-mentioned capacity expansion including regular capex. The net debt as on 30-6-2023 is Rs.4,406 crores, out of which Rs.479 Crores is for working capital. The average cost of interest-bearing borrowings for the Q1FY24 is increased to 7.95% from 6.66% in FY23.

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