

THE RAMCO CEMENTS LIMITED

PERFORMANCE FOR THE QUARTER AND NINE MONTHS ENDED 31ST DECEMBER 2015

SALES

Details	(In Lac Tons)			
	For the quarter ended		For the nine months ended	
	31.12.2015	31.12.2014	31.12.2015	31.12.2014
Sale Volume				
Domestic	15.91	16.74	50.41	56.59
Exports	0.35	0.44	1.09	1.29
Total	16.26	17.18	51.50	57.88

FINANCIAL PERFORMANCE

Sl. No	Details	(Rs. in Crores)			
		STANDALONE		CONSOLIDATED	
		For the quarter ended			
		31.12.2015	31.12.2014	31.12.2015	31.12.2014
1	Revenue	822.76	817.77	823.04	818.30
2	Operating Profit	255.49	131.74	254.89	131.49
3	Interest	41.80	48.49	42.26	49.09
4	Depreciation	67.93	62.64	68.28	62.98
5	Tax Expenses	28.03	(2.35)	27.09	(2.51)
6	Net Profit (2-3-4-5)	117.73	22.96	117.26	21.93
7	Net profit after minority interest, share of profit of associate company	117.73	22.96	117.39	24.01

Sl No	Details	(Rs. in Crores)			
		STANDALONE		CONSOLIDATED	
		For the nine months ended			
		31.12.2015	31.12.2014	31.12.2015	31.12.2014
1	Revenue	2669.41	2732.58	2676.39	2740.70
2	Operating Profit	802.12	523.71	806.07	528.32
3	Interest	135.81	146.49	137.30	147.25
4	Depreciation	201.83	187.71	202.87	188.73
5	Tax Expenses	110.54	40.58	110.54	42.02
6	Net Profit (2-3-4-5)	353.94	148.93	355.36	150.32
7	Net profit after minority interest, share of profit of associate company	353.94	148.93	352.14	151.77

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CEMENT DIVISION

The sale of cement in Tamil Nadu was affected during the 3rd quarter due to record rain and its consequential inundation in various parts of the State. However, the production facilities have not been affected. The sale of surplus power from captive thermal power plants has also been affected during the 3rd quarter, in view of low demand from TNEB side.

The Company continued to focus on cost reduction measures and reduced the operating cost significantly and is confident of sustaining it in the coming quarters also.

However, the reduction in operating cost was partly offset due to-

1. Increase in Royalty of Limestone from Rs.63/- per ton to Rs.83/- per ton with effect from 1-9-2014.
2. Contribution to District Mineral Foundation (DMF) as per Mines and Minerals (Development and Regulation) Amendment Act, 2015 has impacted on cost of cement.
3. The Rupee depreciation has made cost of imports dearer.

During Jan-2016, the company has received refund of amount of Rs.31.98 crores including interest, deposited with CCI in view of the favourable decision by COMPAT.

The company has reduced the borrowings by around Rs.440 crores out of internal accruals and reduction in current assets during the current year up to the date of Board meeting (i.e.) 9-2-2016.

In addition, the company has replaced the term loans from banks carrying interest rates ranging from 9.20% p.a to 10% p.a by raising Debentures of Rs.500 crores up to 9-2-2016. The rate of interest for Debentures is 8.55% for Rs.300 crores and 8.70% for 200 crores.

The efforts in repayment of borrowings and replacement of bank borrowings by Debentures would help the company to reduce the interest cost substantially in the coming quarters.

WIND FARM DIVISION

For the nine months ended 31st December 2015, the division has generated 1504 lakh units compared to 1983 lakh units during the corresponding period of the previous year. This is due to frequent backing down of Wind Electric Generators.

SUBSIDIARY COMPANY (THE RAMCO WINDFARMS LIMITED)

For the nine months year ended 31st December 2015, the Company has generated 210 lakh units. The monetary value of the same is Rs.7.86 crores.

Place: Chennai

Date: 9-2-2016

