



Encore Construction Consortium Pvt Ltd

Date: 23-09-2013

TO WHOM SO EVER IT MAY CONCERN

We introduce ourselves as the principle contractors for **The Tata Consultancy Services SEZ project at Trivandrum.**

We are associated with the Ramco Dry Mix Division range of products namely **Ready Mix Plasters** for both internal and external applications at the TCS-SEZ Project Trivandrum.

The total requirement of dry mortar for this project is 2500 Mts approximately and we have used around 550 Mts of both your **General Purpose Plaster and Water Repellent Plasters** till date.

Our client M/s TCS had originally specified **Ultratech Dry Mortar** for plastering applications and due to the regular follow up from your sales team and value added initiatives such as site demonstrations and technical presentations we were able to convince ourselves and the client about the product.

We are delighted with the good quality and support which are essential requisites for a time bound and prestigious project like TCS.

We wish The Ramco Cements Ltd (DryMix Division) the very best in their endeavours and look for a fruitful association in the upcoming project by the same client wherein approximately 3000 Mts of Ready Plaster will be required.

Regards

K.Srinivas.

(Managing Director)

